,

RECEIVED & INSPECTED

DEC - 6 2004

TONS COMMISSION

UNITED STATES
FEDERAL COMMUNICATIONS (

In Re Applications of:

SAN FRANCISCO UNIFIED SCHOOL DISTRICT FOR RENEWAL OF LICENSE FOR STATION KALW (FM), SAN FRANCISCO, CALIFORNIA MB DOCKET No.: 04-191

Facility ID No.: 58830

File No.: BRED-19970801YA

DOCKET FILE COPY ORIGINAL

Deposition of: Jeffrey Ramirez

Pages:

1 through 141

Place:

Washington, D.C.

Date:

November 9, 2004

Federal Co	mmunications Commission
	a (Exhibit No.
Presented by	JEWD
	Identified S(46/85 Received 5/46/85
	Rejected
Reporter	tadu.15
Date	·

HERITAGE REPORTING CORPORATION

Official Reporters
1220 L Street, N.W., Suite 600
Washington, D.C. 20005-4018
(202) 628-4888
hrc@concentric.net

RECEN & INSPECTING

DEC = 4 2004

Before the FCC-MAILROOM

FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554

In Re Applications of:

MB Docket No.: 04-191

SAN FRANCISCO UNIFIED)
SCHOOL DISTRICT FOR RENEWAL)

Facility ID No.: 58830

OF LICENSE FOR STATION
KALW (FM), SAN FRANCISCO,

File No.: BRED-19970801YA

CALIFORNIA

Deposition of:

JEFFREY RAMIREZ

a witness of lawful age, taken on behalf of the Federal Communications Commission, pursuant to notice, in the offices of the Federal Communications Commission, The Portals, 445 Twelfth Street, N.W., Washington, D.C., on Tuesday, November 9, 2004, at 11:10 a.m., before Theodore Fambro, Notary Public in and for the District of Columbia, when were present:

APPEARANCES:

On behalf of the Witness:

MARISSA G. REPP, Esquire Hogan & Hartson, LLP 555 Thirteenth Street, N.W. Washington, D.C. 20004 (202) 637-5600

Also on behalf of the Witness:

LOUISE H. RENNE, Esquire Renne, Sloan, Holtzman & Sakai, LLP 188 The Embarcadero, Suite 200 San Francisco, California 94105 (415) 677-1234

APPEARANCES: (Cont'd)

On behalf of the Commission:

JAMES W. SHOOK, Esquire DANA LEAVITT, Esquire Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554 (202) 418-1420/418-1317

Heritage Reporting Corporation (202) 628-4888

Page 3 of 142

INDEX

	_	
WI	TNESS	٠.

Jeffrey Ramirez

	PAGI
EXAMINATION BY COUNSEL FOR THE COMMISSION	•
FURTHER EXAMINATION BY COUNSEL FOR THE COMMISSION	71
EXAMINATION BY COUNSEL FOR THE WITNESS	122

Deposition Began: 11:10 a.m. Deposition Ended: 4:43 p.m.

EXHIBITS

<u>EXHIBITS</u>	IDENTIFIED	DESCRIPTION
Ramirez l	34	Portion of renewal application
Ramirez 2	35	47 C.F.R. Section 7335.27
Ramirez 3	38	Exhibit P to Petition to Deny
Ramirez 4	43	Exhibit O to Petition to Deny
Ramirez 5	53	Petition to Deny
Ramirez 6	59	Exhibit BB to Petition to Deny
Ramirez 7	60	Declaration of Ramirez
Ramirez 8	71	Public Radio Legal Handbook
Ramirez 9	94	Declaration of Bill Helgeson
Ramirez 10	99	2/01 Letter from FCC to SFUSD
Ramirez 11	102	SFUSD's 9/7/04 Response to Request for Admissions
Ramirez 12	104	1995 Supplemental Ownership Report
Ramirez 13	106	Report of KALW NPR programming for summer quarter 1992
Ramirez 14	110	FCC's Requests for Admissions
Ramirez 15	116	Listing of City Visions programs produced in 1992 and 1993

Page	5	ot	142
------	---	----	-----

$\underline{\mathtt{E}}$ $\underline{\mathtt{X}}$ $\underline{\mathtt{H}}$ $\underline{\mathtt{I}}$ $\underline{\mathtt{B}}$ $\underline{\mathtt{I}}$ $\underline{\mathtt{T}}$ $\underline{\mathtt{S}}$

EXHIBITS	<u>IDENTIFIED</u>	DESCRIPTION
Ramirez 16	126	KALW's 1997 Financial Statements
Ramirez 17	128	1/30/98 Memo to Palacios from Ramirez
Ramirez 18	132	Alan Farley Interviews, Spring 1992
Ramirez 19	133	Your Legal Rights Topics and Guests, 1/93
Ramirez 20	134	2/24/93 Employment Log
Ramirez 21	135	Quarterly Issues for AIDS Update

Page 6 of 142	
---------------	--

1	PROCEEDINGS
2	(11:10 a.m.
3	MR. SHOOK: Swear in the witness, please.
4	THE REPORTER: Today is November 9, 2004.
5	My name is Ted Fambro. I'm a notary public for the
6	District of Columbia. We're here at the FCC for the
7	deposition of Jeffrey Ramirez. Would you raise your
8	right hand, please
9	Whereupon,
10	JEFFREY RAMIREZ
11	having been duly sworn, was called as a
12	witness and was examined and testified as follows:
13	THE REPORTER: Okay. Thanks.
14	EXAMINATION BY COUNSEL FOR THE COMMISSION
15	BY MR. SHOOK:
16	Q Would you state your full name, please?
17	A Jeffrey P. Ramirez.
18	Q And the P stands for?
19	A Pascua.
20	Q Could you spell that for the court reporter?
21	A P-A-S-C-U-A.
22	Q Your current home address?
23	A 12004 Ashleigh Drive, North Bethesda,
24	Maryland 20852.
25	Q Could you briefly describe your educational
	Heritage Reporting Corporation (202) 628-4888

- background post high school? 1 Post high school. I have a bachelor's 2 3 degree in mass communications with an emphasis in 4 journalism and advertising from San Diego State University. 5 What is your current occupation? My title is manager of radio projects and 7 8 programming at the Corporation for Public Broadcasting. Essentially, I'm a project officer on 9 10 grant funded projects at the CPB. What does that entail? 11 My work entails the review and -- well, the 12 solicitation and the review and evaluation of grant 13 proposals from public radio producers at the local 14 15 level, the network level and the national level. For instance, projects that I manage include the grant 16 that we make to National Public Radio to produce 17 programs like the Tavis Smiley Show, the day-to-day 18 19 news magazine program, and smaller grants to 20 independent producers to produce limited series documentaries like a Leonard Bernstein documentary 21 22 special.
 - Heritage Reporting Corporation (202) 628-4888

23 24

25

Α

years.

How long have you been in that position?

I started in April 1998, so six and a half

T	Q Before the job with trb, where did you work
2	A I was the general manager at KALW in San
3	Francisco.
4	Q On occasion, I may slip back and forth
5	between general manager and station manager. Is ther
6	any real difference between the two?
7	A Industry-wide, no. I think they're
8	interchangeable.
9	Q But in terms of at the station, KALW, was
. 0	the proper title general manager? If so, I'll try to
1	use that.
12	A Yeah. Yeah.
13	Q Prior to working as general manager at KALW
1 4	what employment did you have?
15	A I was a talk show producer at KPBS radio in
16	San Diego. It's a public radio station licensed to
17	San Diego State University. There was also a public
18	TV station, so I produced some TV programs there as
19	well.
20	Q First of all, for what period of time were
21	you the general manager at KALW?
22	A I started in August 1996, and I left in
23	January 1998.
24	Q Prior to working at KALW, what was your
25	tenure at the other station that you mentioned?
	Heritage Reporting Corporation (202) 628-4888

- 1 A I started at KPBS in 1990 -- or 1988 -- as a
- 2 student employee. I was actually working in the
- 3 mailroom, sorting mail and delivering mail. I started
- 4 as a producer in 1991 and then acted as the talk show
- 5 producer for 1991 until I left in 1996.
- 6 Q Prior to becoming general manager at KALW,
- 7 did you have a managerial job of any type in public
- 8 radio?
- 9 A No, though as the talk show producer at KPBS
- I was the production manager for local programming,
- 11 for local program productions.
- 12 Q What type of management responsibilities
- 13 were involved there?
- 14 A It included managing a staff of producers
- that included two hosts, a couple of associate
- 16 producers and some student interns.
- 17 Q Those managing responsibilities, did they
- 18 include hiring and firing?
- 19 A No. Well, I hired people. I never fired
- 20 anyone. I did do performance evaluations, but it was
- 21 never with the intent to fire anyone, so I don't know
- 22 if I did that. Yeah, I never fired anyone. I hired
- 23 people.
- Q You may have had the authority to fire
- 25 someone but you didn't have to --

1 Correct. -- or you chose not to, either way? 2 0 Α Correct. 3 Now in terms of other management responsibilities, you had mentioned performance 5 6 evaluations. What was involved with that? 7 Α At KPBS? 0 Yes. At the station, we used a standardized form 9 Α that was provided to us by the San Diego State 10 University Foundation. The foundation is the 11 auxiliary organization that manages -- that has 12 oversight of the TV and the radio station for San 13 Diego State University. So I would fill out that form 14 and then meet with the employees and then go over the 15 evaluation form. Yeah, that was the process. 16 17 In connection with the job at KPBS, did you have responsibilities with respect to that station's 18 public inspection file? 19 20 Α No. 21 Lucky you. How is it that you became the general manager of KALW? 22 I was at the public radio conference. 23 24 Public radio annually holds a convention here in

Heritage Reporting Corporation (202) 628-4888

Washington. In 1996, the convention was here in 1996.

I met Enrique Palacios, who at the time was the 2 special assistant to the superintendent for the San Francisco Unified School District. He was there 3 recruiting for the general manager position. I didn't know it at the time, though, when I ran into him. I 5 think he took an interest in me because I attended the California public radio meeting which was held at the conference. He took an interest in me. He asked me 9 about my background, what I did at KPBS. He told me 10 about the job and asked me to apply. I did, and so 11 that's how I got the job. 12 So you interviewed with Mr. Palacios? 13 I interviewed with Enrique and interviewed 14 with a committee, an interview committee in San 15 Francisco. They're probably a committee of four or 16 five people. 17 Do you remember any of them? 18 No. I don't remember who was on the Α 19 committee. 20 Now, prior to becoming general manager at 21 KALW, did you have an opportunity to meet any of the 22 staff? 23 24 Α No. 25 Q So you started as general manager at KALW, I Heritage Reporting Corporation

(202) 628-4888

2	A Correct.
3	Q So on the day you walked into the station to
4	assume your responsibilities is basically the first
5	day you were meeting staff?
6	A Correct.
7	Q Prior to the time you became general
8	manager, had you been to the physical location of KALW
9	to see what it looked like?
10	A No.
11	Q Were you given any advance notice as to who
12	the various people were that you were going to be
13	working with, like a list of names or just who these
14	people were and what they were doing?
15	A No, not as part of the hiring process.
16	Having working in California and being familiar with
17	California public radio stations, I was familiar with
18	the station generally, that they were one of the four
19	or five public radio stations in San Francisco and
20	that the station, especially in the aftermath of the
21	1989 earthquake, was kind of like a troubled station,
22	especially in the aftermath of a format change at
23	KQED, which is the other public radio station in San
24	Francisco.
25	At the time, I think this was in the late
	Heritage Reporting Corporation

think you said it was in August 1996?

eighties, KALW was San Francisco's main public radio 1 2 station carrying the NPR flagship programs, like 3 Morning Edition and All Things Considered and Fresh Air. KQED at that same time was mostly classical 4 5 music. They changed their format. They went to news and information and became the principal public radio 6 7 news and information station in the city. KALW -- this is what we're aware of in 8 California -- one of the stations in San Francisco, 9 for lack of a better term, was now falling on hard 10 times because their format niche had pretty much been 11 taken by a larger station. So my awareness was they 12 weren't doing too well programming-wise, because the 13 other station had pretty much taken over the news and 14 information format. Small station, kind of grounded 15 in the kind of issues and concerns and problems that 16 are often associated in our industry with stations 17 that are licensed to -- what's the term, like a --18 A public entity? 19 O 20 Yeah, a public entity. My familiarity with managing a public radio or TV station pretty much was 21 from KPBS in San Diego, where I was aware that the 22 university had, for lack of a better term, given 23 24 oversight of the station, management and oversight to

Heritage Reporting Corporation (202) 628-4888

the SDSU Foundation. That wasn't the case in San

-	Transfer, where the ordered to arrest, and
2	the oversight of the board of education, its board of
3	directors, essentially.
4	Q Did you get to meet any of the board of
5	directors prior to becoming general manager at KALW?
6	A No.
7	Q But you had some idea of who these people
8	were?
9	A No. I had a sense of who they were in a
10	sense that I knew that these were publicly elected
11	officials.
12	Q Did KQED, when it made its format change,
13	take any of the NPR programming, or was that somethin
14	that was exclusive to KALW?
15	A NPR doesn't have exclusive arrangements for
16	program carriage and for market to market.
17	Q When KQED made its switch from classical
18	music to news and information, did that also involve
19	them taking some of the NPR programming that
20	apparently had previously been the domain of KALW?
21	A Yes, that's my understanding.
22	Q I take it that KQED had a more powerful
23	signal than KALW did?
24	A Yes. KQED covers a greater area than the
25	KALW transmitter.

1	Q So when you came in as general manager, it's
2	with this background that KQED is now basically a
3	direct competitor, if you will, in terms of the news
4	and information programming that KALW was programming?
5	A Personally, I didn't see it as a competitor.
6	It would have been unwise for a station the size of
7	KALW with its resources and capacity and its governing
8	structure and its signal range to compete with KQED
9	with the same programming. In my mind, the best
10	approach for KALW would have been to not necessarily
11	drop the programming that overlapped with KQED's
12	programming but perhaps carry it at a different time.
13	For instance, on the west coast, Fresh Air, an
14	interview program hosted by Terry Gross, on the west
15	coast, we could air the program as early as 9:00 in
16	the morning.
17	Most stations around the country aired the
18	program at 1:00 in the afternoon. When I got to the
19	station, KALW and KQED were both airing Fresh Air at
20	the same time, at 1:00. KQED at 9:00 in the morning
21	was and still airs their local public affairs program,
22	hosted by Michael Krasny. I figured I'll move Presh
23	Air to 9:00 in the morning, a very distinct program
24	from Michael Krasny's programming, and serve our
25	audience that way.

1	Q What directive, if any, were you given prior
2	to becoming general manager in terms of where you were
3	going to take KALW from a programming standpoint?
4	A Well, the station is a dual mission station,
5	which in the public radio industry, when any manager
6	hears that the station has a dual mission, you run as
7	far away or you run away as fast as you can, because
8	to the degree that if you have a mission to serve the
9	listeners, you do that as well as you can. You serve
10	listeners by airing high quality programming,
11	scheduling it in such a day so that it isn't
12	duplicative, like moving Fresh Air to 9:00.
13	The station's other mission is to serve
14	students. One of the things that I felt good about
15	doing this was involving students to a greater
16	degree in station operations. I believe many of the
17	staff thought that the implementation of involving
18	students more, at a greater level in the station, was
19	with respect to having a student host Morning Edition
20	or actually produce programming. In my mind that, in
21	fact, would have been a disservice to presenting high
22	quality programming.
23	So we did involve students, but more in the
24	station operations, as interns, to provide them with
25	exposure to station operations. The station, in fact,
	Heritage Reporting Corporation (202) 628-4888

to this day at the school -- I think Burton High 1 School still has the same emphasis -- is a media 2 magnet school, so they have media and communications 3 classes. We started working with, I think, the 4 journalism professor, or the journalism teacher, whose 5 classroom was across the hallway from the radio 6 7 station and started to involve his students in the station operations. While you were general manager, was there a 9 move at the station, or had the move taken place 10 before you became general manager? 11 Yes, the station did move. When I arrived 12 at the station, the new station, or the new offices 13 and studios, were still under construction. 14 They were probably about a quarter of the way there. So for the 15 first three or four months of my tenure there at KALW, 16 17 my main focus was on working with the contractors to build the offices and studios and plan and prepare for 18 the move to the new station. The new station -- I say 19 a new station, but it's not as though it was a station 20 21 built from the ground up. It occupied -- it was built 22 inside of a wing of Burton High School. That was a high school that was already 23

Heritage Reporting Corporation (202) 628-4888

there, so this area was simply being rehabilitated to

allow it to accommodate the radio station?

24

1	A Correct, doing the subfloors, wiring,
2	dedicated restrooms.
3	Q So when you first became general manager,
4	where physically was the radio station?
5	A Physically, it was located on Harrison
6	Street, just off of the mission district in San
7	Francisco, literally located inside of the John
8	O'Connell High School gymnasium. So they had built
9	radio station inside the gymnasium.
10	Q And you were at that location for, what,
11	four to six months?
12	A Yeah, that sounds about right. We moved
13	sometime around the new year.
14	Q Do you know how long the radio station had
15	been at the O'Connell High School prior to your
16	arrival as general manager?
17	A Well, the radio, as far as I know, it had
18	been there its whole time. The O'Connell the
19	station was located a building located on the
20	O'Connell High School campus. It was a different
21	building that was subsequently destroyed by the
22	earthquake.
23	Q The 1989 earthquake?
24	A Yes, the Loma Prieta earthquake. Then the
25	station was then relocated to the gymnasium, which -
	Heritage Reporting Corporation (202) 628-4888

7	the building survived the earthquake.
2	Q When you became general manage of KALW, did
3	you have any inkling that there was any kind of
4	discontent of the staff for any reason whatsoever?
5	A Sure. The word or the buzz in California
6	public radio, in fact, around the country, was that
7	KALW is a difficult station to manage. The staff
8	members had a sense of privilege because they were
9	civil service employees, which is a problem that
10	cannot not be overcome, because I know that over at
11	KQED in its early years before it really took
12	advantage of its capacity and fully realized its
13	potential that several of the on air talent and on ai
14	announcers, not necessarily civil service employees,
15	but they were members of a union that ensured that
16	they would be employed at the station.
17	But the station dealt with those
8.	circumstances accordingly and built a fantastic
9	operation around the existing staff. That was one of
20	my hopes for the station, to build a fantastic
21	operation around the existing staff.
22	Q When you walked in and became general
3	manager, was there a hierarchy of staff employees in
4	terms of there were a couple of people who were in
5	charge of an area? If so, who were those people and
	Heritage Reporting Corporation (202) 628-4888

what were they doing? 1 2 The station was very -- had very limited 3 staffing. There were literally only five employees, enough to meet the community service grant criteria from the Corporation for Public Broadcasting to 5 receive federal funding. 6 Now, when you say five employees, are you speaking in terms of --В Full time. 9 -- full time, employed by the school 10 11 district as civil service employees, whatever it is 12 they were doing? Α Correct. 13 Who were those individuals, and what were 14 they doing? 15 One position is the general manager 16 Α 17 position. The other -- there's a program manager position. I believe that's the position that Bill 18 Helgeson, the operations manager, holds. 19 Q So you basically had two hats, then? 20 21 Well, this is how you manage employment in the civil service system. There are positions with 22 titles, like program manager. Then you hire in that 23

Heritage Reporting Corporation (202) 628-4888

position to fulfill a function, a different function

24 25

at the station.

1	Q It sounds like us.
2	A So there is the program manager position,
3	and then announcer positions. I think one of the
4	announcers I don't know if he's still at the
5	station, Alan Farley, JoAnn Marr, and the chief
6	engineer.
7	Q Who was?
8	A At the time I started at the station, the
9	chief engineer was Dave Evans.
10	Q So the individuals that you just named are
11	basically the full time staff of the radio station,
12	but I take it there were other people who provided
13	some kind of service to the station?
14	A Yeah. Within civil service, there is a
15	category called "as needed." These are temporary,
16	hourly, casual folks who we employ as needed, as fill
17	in announcers. You can't run a station with two full
18	time announcers.
19	Q Well, there was a fellow back in the
20	seventies, I think, who tried to do that for a while.
21	He ran it solo, a guy named Geller?
22	MS. LEAVITT: Not Henry Geller?
23	MR. SHOOK: No, not Henry. Simon Geller, I
24	think his name was.
25	THE WITNESS: So they were part-time, but
	Heritage Reporting Corporation (202) 628-4888

the civil service classifications as needed. 1 might have been something, an as needed announcer/ 2 operator, but we refer to them as as needed staff. 3 BY MR. SHOOK: Who was the person responsible for scheduling those individuals for whatever it was they 7 were going to do? Α That would have been the operations manager, В Bill Helgeson. 9 Did you personally ever get involved in the 10 scheduling of those employees? 11 12 No. So scheduling was something generally within 13 Mr. Helgeson's bailiwick, and you allowed him to do 14 whatever it was that he did? 15 Correct. Let me back up and say that, not 16 wanting to get too involved in the detail of 17 scheduling, I would express a preference for I'd 18 rather have this announcer on the air in the morning 19 versus this other announcer, who I saw wasn't as 20 proficient or didn't sound as professional, but 21 ultimately, Bill was the one who had to sort out --22 23 these were folks who otherwise had jobs elsewhere. It was kind of a like a phone tree. Bill would have to 24

Heritage Reporting Corporation (202) 628-4888

call one person, are you available, can you come in,

and go down the tree. 1 I'm fairly sure I would have stated a 2 preference, like call this person first, then this 3 person, then this person, to make sure we had the best 5 person on the air. Q It sounds like if you're going to work a job 6 like that, you'd better have something else. Otherwise, you're not going to eat very well. 8 Α Yes. Now, when you became the general manager, 10 did you have any understanding as to what Commission 11 rules there were regarding a public inspection file? 12 Honestly, I didn't. My background was in 13 programming, production and fundraising. I think that 14 that's what attracted Enrique to me, because he knew 15 the station needed to improve its programming. He 16 wanted to serve students. He wanted to start --17 involve the students more in station operations and 18 production. Fundraising -- the station was -- aside 19 from the space and the administrative overhead, the 20 subsidy that the school district provided, the station 21 was pretty much on its own with respect to paying 22 23 bills.

Heritage Reporting Corporation (202) 628-4888

been to scare up more money?

So one of your principal jobs would have

24

1	A Yeah, scare up more money, yeah, to raise
2	funding.
3	Q In terms of the students, you had mentioned
4	students before and some programs. What specific
5	programs were students involved in, and what was your
6	role in that?
7	A We hired another person in the program
В	manager position. Her name was Anna Perez, and her
9	principal duty was to build out the program that we
10	would put in place to involve the students. It was
11	kind of one of these unfunded mandate kind of things.
12	The board and the superintendent said we needed to
13	involve students more in station operations. We
14	didn't have the funding for it.
15	One of the things that Anna and I worked on
16	was a funding proposal to the Corporation for Public
17	Broadcasting through the education department, to fund
18	a series of initiatives to really support students in
19	their efforts at the station. I don't remember what
20	those specific initiatives were today.
21	Q Did any of those funding proposals get
22	granted?
23	A No. The proposal was still before the CPB
24	at the time I left in 1998.
25	Q So other than that proposal to get money in
	Heritage Reporting Corporation (202) 628-4888